



IP CONVERGENCE

Leverage your network

Territory Partner Program – We Do Things Very Different

Becoming a territory partner with IP Convergence provides many benefits for your business and your customers. Our manufacturing is done here in the United States and provides you with local support when reselling our product line. We believe in being a strategic manufacturer and really work together to build a long term relationship. Privately owned and operated market fluctuations do not effect our ongoing support, research and development and sales support, we do not answer to Wall Street. Here are the benefits of partnering up with IP Convergence.

Territory Exclusivity – Your company will assigned a region and all sales will go through your company. No other business entity is allowed to sell our products other than the territory company. We want to build your business and protect you as our partner and deter price war at the expense of the reseller. If your not profitable why resell someone else's product. Our programs ensure profitability and success.

Free Product Training – Our philosophy is to grow our relationship with your company and we feel that charging a partner who is generating revenue for our company is wrong. We keep you up to date as product enhancements, hardware upgrades and service processes change we will keep your company up to date at no additional costs.

Great Margins – Since we manufacture our own products and support them directly we can keep our costs to you lower than traditional existing manufacturers. Also, since there is no competition for our products you can sell them to your customers at a price you will feel comfortable with. No more situations of 50 bids for the same product, you control the market.

Great Recurring Revenue – This allows you to build maintenance renewals that keeps annual revenue coming in. This also provides protection for each customer's production environment to maintain stability throughout their business.

For more information visit www.ipcnv.com/partners or contact via email : partners@ipcnv.com.